

Performance against Contracted Outputs
(Phases 1 and 2 combined)

Outputs 2013/14	Total to 31 Dec 2013	Jan 14	Feb 14	Mar 14	Apr 14	May 14	Jun 14	Totals
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Engagements NB – engagement figures based on a minimum of either attendance at a workshop or adviser meeting								
Target and profile	-	27	0	0	0	0	0	307
Performance	280	32	34					346
Cumulative Variance	-	+5	+39					+39

New Business starts								
Target and profile	-	15	15	18	23	23	23	178
Performance	61	18	7					86
Cumulative Variance	-	3	-5					-92

Clients Offered Mentoring								
Target and profile	-	15	15	18	23	23	23	178
Performance	61	18	7					86
Cumulative Variance	-	3	-5					-92

Jobs created								
Target and profile	-	20	20	24	25	25	25	200
Performance	61	18	8					86
Cumulative Variance	-	-2	-14					-114

Please note that outputs were re-profiled in agreement with NBV in Dec 2013 for the reasons articulated in the report.

Business Starts by type

Sector	No. of Starts	Examples
Business services	11	Team Building Activities, Marketing Consultancy
Creative	12	Film Production, Designer
Education	3	Private Tuition, Music Instructor
Financial Services	2	Book-keeping
Food related	8	Cake Maker, Caterer
Health activities	13	Physical Therapy, Day Care
Leisure	7	Personal Trainer, Golf Tours
Print	1	Publisher
Retail	6	Flower Shop, eBay Trader
Service activities	20	Hairdresser, Gardener
Transport	3	Courier
	86	