

21 May 2018**Agenda Item: 4****REPORT OF GROUP MANAGER–PROCUREMENT****COLLABORATIVE PROCUREMENT - BENEFITS GAINED FROM WORKING
ALONGSIDE NOTTINGHAMSHIRE HEALTHCARE TRUST AND SHERWOOD
FOREST HOSPITALS****Purpose of the Report**

1. To provide members with information on engagement and collaborative projects undertaken with Nottinghamshire Healthcare Trust (NHCT) and Sherwood Forest Hospitals (SFH).

Information

2. As part of the Council's Sustainability and Transformation Plan (STP) staff in the corporate procurement service have been working with procurement colleagues at Nottinghamshire Healthcare Trust and Sherwood Forest Hospitals comparing procurement plans and discussing options for working together in collaboration on future projects.
3. Whilst the primary reason to look at collaboration has been to achieve savings through economies of scales, the ability to work together to develop and drive the future direction of services has been beneficial.

Collaborative Projects

4. Mobile Voice and Data, service provides for the purchase of mobile phones and sim cards for laptops.
 - The contracts for all three organisations were coming to an end around the same time. It was recognised that all three organisations had the same challenges, these included geographical coverage, in building coverage, and cost savings. The outcome of the tender saw both the Council and Sherwood Forest Hospitals make considerable savings, with Nottinghamshire Healthcare Trust seeking to move to the new contractual arrangements in the future.
5. Managed Print Service, is for the provision of the print devices throughout the Council including the software and management.
 - The contracts for all three organisations were expiring within 18 months of each other, as well as possible savings from a larger volume purchase, a future benefit was identified as being able to print and scan in each other's buildings. ICT departments from all three parties engaged and developed a set of requirements. The awarded contract is in the

process of being implemented by all three parties with savings being made by everyone as well as flexible working benefits for the future.

- The contract was also developed to allow other parties to join at a later date, any new parties to the contract therefore would be able to take advantage of the same pricing. This potentially benefits smaller organisations such as District Councils and Schools.
 - This collaborative approach meant that the opportunity was more than double the size than if the Council had gone out independently so making the market more competitive.
6. The Hybrid Mail Service is a smarter way of posting out mail which includes the way it is printed, enveloped and posted. Royal Mail gives large discounts for mail sent this way as it reduces their costs in the sorting offices.
- Both Nottinghamshire Healthcare Trust and Sherwood Forest Hospitals were exploring a Hybrid Mail Solution. The Council has a well-established solution with a strong in house team and were exploring the opportunity to sell this service to other public bodies. The opportunity was taken to demonstrate the Council's capabilities to Nottinghamshire Healthcare Trust and Sherwood Forest Hospitals. Both parties are now looking to purchase Hybrid Mail through the Council on a trial basis.

Statutory and Policy Implications

7. This report has been compiled after consideration of implications in respect of crime and disorder, finance, human resources, human rights, the public sector equality duty, safeguarding of children and vulnerable adults, service users, sustainability and the environment and ways of working and where such implications are material they are described below. Appropriate consultation has been undertaken and advice sought on these issues as required.

Recommendation:

That Members support the approach to collaborative working with other public bodies.

Nigel Stevenson

Service Director – Finance, Procurement & Improvement

For any enquiries about this report please contact:

Lorraine Dennis – Category Manager - Resources

Clare Winter - Group Manager, Procurement

Constitutional Comments (KK 09/05/2018)

The proposal in this report is within the remit of the Finance and Major Contracts Management Committee.

Financial Comments (SES 08/05/2018)

There are no specific financial implications arising directly from this report.

Background Papers and Published Documents

Except for previously published documents, which will be available elsewhere, the documents listed here will be available for inspection in accordance with Section 100D of the Local Government Act 1972.

- None

Electoral Division(s) and Member(s) Affected

- All