

Our ref: DK/CM/012  
Ask for: Councillor David Kirkham  
Tel: 0115 9775658  
Email: Cllr.david.kirkham@nottscc.gov.uk  
Web: nottinghamshire.gov.uk  
Date: 24/07/15



**Councillor David Kirkham**  
County Hall  
West Bridgford  
Nottingham  
NG2 7QP

**Re: Question Under Procedure Rule 32**

*Could the Chair please tell the Council the full costs of hiring the new Chief Executive of this County Council? Did the Council use any external recruitment agencies. If so, how much did they pay them?*

Dear Councillor Hollis

Thank you for your question to Full Council.

In order to properly test the market and attract a first-rate field of candidates to ensure that the Council appointed the best possible person for the job of Chief Executive, a decision was taken to undertake a procurement exercise with the support of an external recruitment consultancy specialising in senior recruitment in local government.

The contract was awarded to Penna who were selected as they represented the best quality, most relevant expertise and best value for money. This was reported to County Council on 18 September 2014.

Penna provided the expert market knowledge to undertake a robust and comprehensive national executive search as well as access to the most current and respected recruitment assessment tools to inform the Member appointment decision.

The total cost of the recruitment consultancy activity was £32,669.

**Yours sincerely**

A handwritten signature in black ink, appearing to read "D. Kirkham".

**Councillor David Kirkham**  
**(Chairman of the Finance and Property Committee)**