Economic Development Strategy annual update - 2014

Jobs, skills and training

The priorities agreed under this theme are as follows:

- a. Ensuring the County's young people have the right skills and aspirations to deliver and benefit from economic growth;
- b. Promoting sustainable growth and good employers;
- c. Tackling the barriers faced by people in disadvantaged areas within the County and improving employment and wage rates

Actions to deliver these priorities are cross-cutting and involve various Council services and functions. Progress against these actions is outlined below.

Action	1 year progress update	Plan for next 12 months
Promote apprenticeships as a key route to skilled work by increasing the number and quality of apprenticeships and companies that offer them. We will reduce the number of young people not in employment, education or training and support companies to 'home grow' the skills that they require.	At the end of October, 60 apprenticeship places have been created with SMEs who are recruiting an apprentice for the first time. The County Council's work with Small and Medium sized Enterprises (SMEs) and apprenticeships is promoted widely e.g. presentations to Business Clubs including Newark and Gedling; promotion at Jobs Fairs including Mansfield and Kirkby. The County Council's project to support young learners who have disabilities and/or learning difficulties (LLDD) is underway and the project co-ordinator is now in post. So far, 4 young people have benefited from work experience and 1 of these has progressed to a supported internship.	The apprenticeship project will continue over the next 12 months and until the full 166 apprenticeship grants have been allocated. We will maximise the use of promotional activities and case studies to show examples of good practise with local employers. Delivery of the LLDD project will continue over the next 12 months. Looking ahead to the new EU funds from 2014-2020, we are aiming to secure further funding to expand this area of work so that more young people from the LLDD group can benefit from work experience and supported internships.

	gress update Plan for next 12 months
Improve educational attainment and strengthen links to the world of work. The County Council will work with partners to stimulate the demand from employers to offer work experience or traineeships to young people. This will mean that young people are leaving education with greater employability skills and a real understanding of the workplace. Increase the number of good employment practices The newly formed Notting and Employment Board Framework' for 2014-202 aims to enable employer delivery of adult skills and County. The framework interventions across N2 improved collaboration be the workforce. Through the Nottingham a pilot project to offer work being delivered. Regular meetings take pareas of common interest areas of common interest.	Looking ahead to the new EU funds from 2014-2020 and the proposed interventions within the Skills Framework, examples of bes practise across N2 will be replicated. For example, the Mansfield Learning Partnership model for employability skills is under consideration. Depending on the outcome of the graduate pilot, the model could be rolled out more wide across N2. Depending on the outcome of the graduate pilot, the model could be rolled out more wide across N2. To increase PR activities in the area of the Living Wage and good employment practices

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Action	1 year progress update	Plan for next 12 months
Promote participation in community learning. The Council invests in Adult and Community Learning	Joint working with ACLS has increased, for example development of module content to improve employability skills for adults.	To increase levels of joint working and referrals between the Work Clubs and ACLS.
Services (ACLS) throughout the County, utilising local infrastructure. This learning	The Work Clubs regularly refer people to ACLS for additional support.	
often represents the first step towards further training or employment for individuals	In academic year 2013/14 ACLS enrolled 9751 adults (19+) of which 73% came from the top 250 Super Output Areas in Nottinghamshire. This meets the requirements of the	
and families and is important in breaking down perceived barriers to learning and earning.	Department for Business Innovation and Skills to target those most in need and least able to access other learning.	
Reduce the number of people who are economically inactive. We will increase the	The County Council delivers 9 Work Clubs in libraries across the county.	Looking ahead to the new EU funds from 2014-2020 and the proposed interventions within the Skills Framework, there will be
levels of participation in training and support services and this will ultimately lead to higher rates of employment in target areas.	The Work Clubs support local Jobs Fairs, promote local vacancies and invite local employers to present to members of the Work Clubs.	further support available to enable more people to become economically active.

Enabling business growth

This theme recognises the Council's role as a champion for Nottinghamshire companies, large and small, and the work that the Council does to promote growth within indigenous companies. The priorities agreed in the strategy are as follows:

- a. Creating the conditions for business start-up and sustained growth;
- b. Focussing our work on identified areas of growth that align with the D2N2 Local Enterprise Partnership's (LEP) priorities;
- c. Promoting the County's assets and opportunities to potential investors

Most of the actions under this theme are delivered directly through the Council's Economic Development Service, either through staff time or activities commissioned through the Economic Development Committee's budget.

Action	1 year progress update	Plan for next 12 months
Trial innovative financial	Investments have continued in Nottinghamshire loans made	The Economic Development Committee at its
products to increase access	via the Funding Circle platform. To date, a total of just	meeting in May 2014 agreed to continue
to finance for	under £37,000 has been invested in 25 Notts companies	support to the partnership with Funding Circle
Nottinghamshire businesses.	seeking to expand. The total value of the loans is £1.65M;	in 2014/15 until the initial agreed investment of
We will assess where there	the average loan being c. £133,000	£45,000 was exhausted While re-payments
are gaps in the market and invest in some financial		continue, there remains c. £7,000 to support another 4/5 companies.
products to tests their viability	With the demise of existing Regional Growth Fund (RGF)	
for Nottinghamshire's	Programmes impacting on the County, the County Council	If the application is successful, the RGF6 Fund
business community. We will	has worked with the remaining RGF Round 5 programme to	will commence from April 2015.
ensure there is a diverse	encourage applications from Nottinghamshire businesses	The Free State Free Leveline and Committee Committee
range of financial products for	and worked with partners to submit a programme fund	The Foresight Fund continues to operate in
Nottinghamshire businesses	under RGF Round 6 which if successful will make further	Nottinghamshire and is widely promoted by the
and that Nottinghamshire gets its fair share of	business funding available.	Council and its partners.
Government investment in	The Foresight Nottinghamshire Fund (supported by the	
firms.	County Pension Fund) has invested over £4 million in 4	
	separate companies in Nottinghamshire since its launch in	
	2013.	

Action	1 year progress update	Plan for next 12 months
Signpost businesses to quality advice and finance opportunities. We will utilise the key account management process to support businesses, which will enable the Council to take a proactive and long-term approach to identifying and meeting a range of business needs.	The Economic Development team has developed links with a number of Government and other providers delivering support and offering finance to businesses across the County and is making referrals and encouraging businesses to review the support available A report on the Council's approach to key account management is scheduled for Economic Development Committee in January 2015.	Plans are being developed with partners which will see the creation of a more formalised one-stop shop arrangement via the D2N2 LEP. A Growth Hub is under development which will deliver seamless business advice and guidance across D2N2 in line with national objectives. The Council is supporting its development which should be running as a pilot from December 2014, prior to a more formal launch in April 2015.
Utilise our own procurement to drive local business growth and supply chain collaboration. We will aim to increase the number of local companies who secure contracts from the Council and seek to build 'good employer' clauses into new contracts.	The re-drafted corporate procurement strategy has a focus on Supporting Economic Growth and Employment through the embedding of the Social Value Act into all our procurements. It is intended to have the final strategy ready for the end of 2014. The Public Services (Social Value) Act 2012 sits alongside other procurement laws. Value for money is the over-riding factor that determines all public sector procurement decisions. However there is a growing understanding of how value for money is calculated, and how "the whole-life cycle requirements" can include social and economic requirements. In the reporting of the Small Business Procurement Index 2014 Nottinghamshire County Council was reported as one of one of the top 10 performing authorities in new small business procurement index, awarding just under 20 per cent of procurement to small firms. We want to retain the top ten status and improve our overall percentage spend with small firms.	Going forward into 2015, a working group has been set up within the Procurement function to focus on Social Value and how we can better implement this into our procurement activities and work along-side commissioners when writing specifications to ensure its inclusion. The group is working on: • Further developing weightings to be applied to contribute to the social value criteria in each specification and develop criteria to judge the most advantageous tender • Reviewing the implications of the EU Directives which allows and encourages the splitting of large contracts into smaller Lots that will be more appropriate to smaller suppliers. • Work with commissioners to manage the contract with the successful contractor in a way that enables the maximum social value to be realised from the contract inevitably, this requires a partnering culture and approach

Action	1 year progress update	Plan for next 12 months
Develop sector plans to	The Low Carbon Plan has been completed and the	For sectors prioritised by D2N2 that are also
underpin investment	Advanced Manufacturing Plan is being facilitated via	priorities for Nottinghamshire, the Council will
priorities. Sector plans will	collaboration with the D2N2 LEP, ensuring that a	work with D2N2 sector groups to secure
be developed for Low	Nottinghamshire perspective is factored into its	investment in Nottinghamshire firms through
Carbon, Advanced	development.	both capital and revenue programmes and
Manufacturing and Food and		discrete sectoral business support and advice.
Drink. The County Council	Economic Development Committee approved a report on	
will work with the D2N2 LEP	sector development at its July meeting confirming the	The sector plan for social care will be
to influence sector planning	collaborative approach with the D2N2 LEP and agreeing a	developed by Nottinghamshire County Council.
with practical projects and	new additional focus on health and social care	The sector plan for health will be developed in
explore funding opportunities		conjunction with the N2 Skills and Employment
for Nottinghamshire		Board and Nottingham City Council.
businesses.		
Continue our support for new	Nottinghamshire's Innovation Centre network continues to	The County Council holds an out-sourced
start-ups and the growth of	support a large number of small businesses to thrive and	innovation centre management contract for the
small and micro firms through	grow in the County. As at the end of October 2014, 92	three Nottinghamshire centres with Oxford
our Innovation Centre	businesses were housed in the centres in Mansfield,	Innovation. This contract runs to March 2016,
network and start-up	Newark and Worksop supporting a total of 614 jobs.	with the opportunity for two one-year
business support	Graduations from the centres are strong, running at an	extensions. Partners to the contract are
commissioned by the	average of 5% of the tenant businesses per year.	currently considering options for the contract
Council. We expect to see		going forward. Support for start-up activity will
business start-up and	The Council supports start-up activity through a contract	be considered in the light of the D2N2
survival rates keeping pace	with Nottingham Business Venture. To date in 2014, 55	European programme which is due to be
with the national average.	new start businesses have been established.	launched in the spring of 2015.
Consider approaches to	Work is underway to establish a single place marketing	Final decisions on the structure, governance
place marketing (for visitors,	organisation for Nottingham and Nottinghamshire which will	and funding arrangements for the proposed
investors and growing firms)	deliver on both visitor economy and inward investor activity.	place marketing organisation are expected to
with our partners. We will	Economic Development Committee approved the Council's	be taken in the early part of 2015. Transitional
focus our energies on	in principle support for this in April 2014.	arrangements to the new organisation will be
indigenous companies with	Crowth related augment for indicancy a companies is	outlined at the same time.
growth potential, reflecting	Growth related support for indigenous companies is	
our aspiration to support	provided through a 'key account' approach which is led by the Council's Economic Development Service.	
'home grown' talent and to sustain local jobs.	the Council's Economic Development Service.	
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Infrastructure and assets

This theme recognises Nottinghamshire's enviable location within the UK and the opportunities that this presents in terms of connectivity and access to markets. It also focuses on site development given that the County has a number of high profile brownfield sites that offer major opportunities for mixed-use development and contributions towards housing targets.

The priorities agreed under this thematic heading are:

- a. Releasing Nottinghamshire's investment and growth potential
- b. Maximising opportunities provided by capital investment in digital infrastructure
- c. Creating more vibrant and sustainable town and service centres

All of the actions supporting this theme are led by the Economic Development Service.

Action	1 year progress update	Plan for next 12 months
Establish a new long-term capital growth programme aligned to the D2N2 LEP and EU funds. Through this action we will deliver infrastructure improvements, new private sector jobs and the creation of new workspace	The Nottinghamshire Economic Development Capital Fund has been launched. £3 million over 3 years is available to projects which prioritise job creation and business growth. Following the opening of the Fund earlier this year, a total of 26 applications were received with 13 of those being progressed through a detailed assessment. Of the 5 awards made from these 13 applications to date, the impact may be summarised as follows: Grant awarded – £780,000 Jobs to be created – up to 80 Jobs sustained – 237 Investment leveraged as a consequence of the grant award – £8.39M Types of companies supported – engineering & metal fabrication; design & advanced engineering; packaging for the food industry; manufacture & supply of fluid transfer solutions; precision engineering for the aerospace industry.	The Economic Development Committee considered the initial outcome of the first round at its meeting in September 2014. Depending on the final outcome of the initial assessment process, a further £1.5M will be available to support business growth projects and the Committee agreed to re-open the Fund to new applications subject to certain amendments to the criteria and the process and in line with its initial objectives.

Action	1 year progress update	Plan for next 12 months
Develop a collective approach to public sector property and land-holding assets which focuses on enabling growth and sustainable development. This will assist Nottinghamshire to secure a fair share of resources through the D2N2 / Sheffield City Region LEPs and related sources		This will be considered as part of the Work Programme of the Nottingham and Nottinghamshire Economic Prosperity Committee.
Launch the Nottinghamshire Business Investment Zones initiative, showcasing major development opportunities in the County to investors and funders	Arup has been commissioned to develop a review of the key development sites across the County, factoring in barriers to development and market assessments. This work has now secured contributions from the District Councils.	The review will be completed by February 2015. It will support local and inward investment decision-making and see a collaboration with developers in addressing need. It will also support the Councils in bringing forward funding plans to unlock new investments through D2N2 LEP and related external funding opportunities.
Deliver and promote improved broadband access to over 6,000 Nottinghamshire businesses and 50,000 homes and enable further roll-out of fibre broadband solutions and close the 'superfast gap' for the 5% of premises not covered by the existing programme	By the end of September 2014, a total of 11,312 premises had been passed by a fibre-based broadband network. This will rise to over 25,000 by the end of December 2014.	The programme is on track to deliver access to fibre broadband to over 52,000 premises in Nottinghamshire by the end of the 2015-16 financial year. In addition, the County Council is currently tendering for the second contract, which will target investment in rural parts of the County and will ensure that up to 20,000 additional premises will have access to fibre broadband.

Action	1 year progress update	Plan for next 12 months
Design and deliver a market	A demand stimulation package is being developed in	Activity to support business engagement with
stimulation programme to	conjunction with D2N2 and Derbyshire County Council.	broadband and the digital agenda will be
ensure Nottinghamshire	Funding has been secured from D2N2 to support this.	designed and commissioned in conjunction
maximises the benefits of	Economic Development Committee will consider the	with Derbyshire and part-financed by D2N2. In
new digital infrastructure and	demand stimulation package at a future meeting.	addition, a package of measures relating to
that it is reflected in the	A specific post to support broadband adoption has been	take-up by residential customers will also be
inward investment offer for	created by the County Council and was recruited to during	developed and rolled out, including a Digital
the County	November.	Champions programme.
Continue to develop	The D2N2 Growth Deal, announced in July 2014, includes	Announcements on the D2N2 Enhanced
proposals and lobby for	investment in the following Nottinghamshire transport	Growth Deal are expected to be made in the
investment in	projects:	Chancellor's Autumn Statement.
Nottinghamshire's transport		Nottinghamshire projects put forward for
networks through D2N2 and	Newark Southern Relief Road	consideration include the A46 Employment
the Government ensuring	Rolls Royce, Hucknall	Corridor, Sherwood Growth Corridor and
that key transport priorities	Harworth Access Road	accelerated investment at Rolls Royce
are addressed		Hucknall. This is alongside a D2N2 wide
	This is in addition to previously agreed investment in the	package of investment in sustainable transport
	Gedling Access Road and Worksop A57/A60	and connectivity.
	improvements.	
Work with District and	Relationships have been established with Mansfield	As a result of the scoping activities in
Borough Council partners to	Business Improvement District (BID) and Beeston BID.	Mansfield, a review of next steps is underway
identify and prioritise town		and recommendations will be made on future
and service centres that	Scoping activities and an audit of Mansfield's 'industrial	project development to enhance the town
would benefit from a master-	heritage assets' has taken place, with a view to submitting a	centre.
planning approach. We will	bid for Heritage Lottery Funds in 2015.	
deliver a range of joint		This data will result in effective monitoring of
projects and investment	Quantitative economic base line data collection, undertaken	proposed integrated transport and local centre
proposals to enhance the	by People and Places Consultancy is near completion in;	improvement schemes. It also facilitates
viability of town and service	Hucknall	measurement of economic impact and can
centres.	Worksop	assist in developing a business case and
	Retford	create an evidence base, for future external
	Westdale Lane - Gedling	funding bids.