
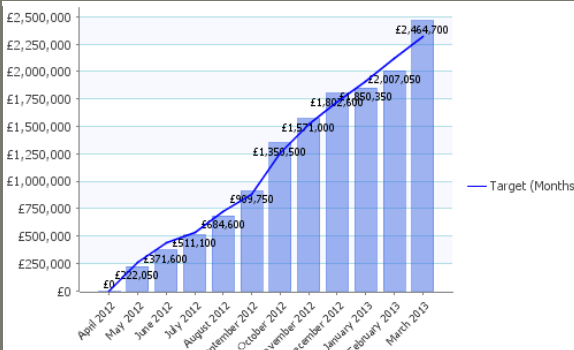

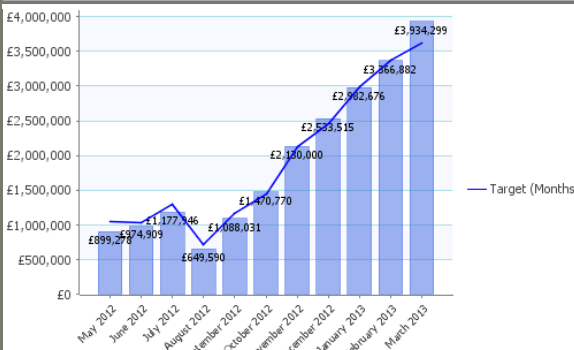


# Facilities Management Committee Report 2012/13


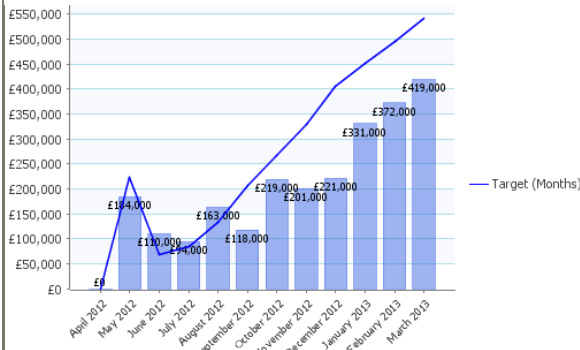

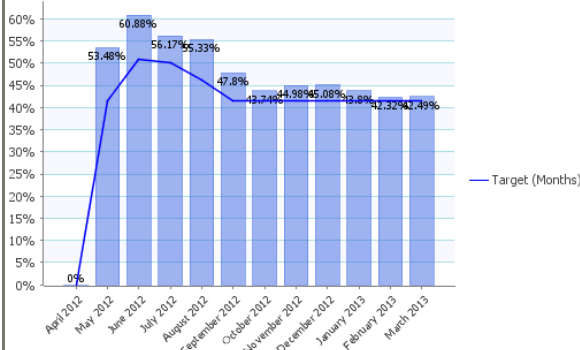

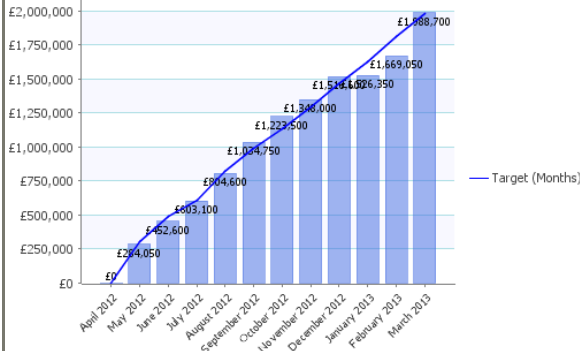
## Facilities Management - Overall Financial

| Indicator  | Maximise or Minimise | Actual Versus Target  | Trend Chart   | Improvements |
|--|----------------------|---|---|--------------|
| Net Expenditure - Overall Group Performance Facilities Management. | Aim to Maximise      | <p><b>Actual</b><br/>£2,464,700</p> <p><b>Target</b><br/>£2,317,850</p>  |  <p>£2,500,000<br/>£2,250,000<br/>£2,000,000<br/>£1,750,000<br/>£1,500,000<br/>£1,250,000<br/>£1,000,000<br/>£750,000<br/>£500,000<br/>£250,000<br/>£0</p> <p>April 2012 May 2012 June 2012 July 2012 August 2012 September 2012 October 2012 November 2012 December 2012 January 2013 February 2013 March 2013</p> <p>£0 £222,050 £371,600 £511,100 £684,600 £909,750 £1,350,500 £1,571,000 £1,802,100 £2,007,050 £2,464,700</p> <p>Target (Months)</p> |              |


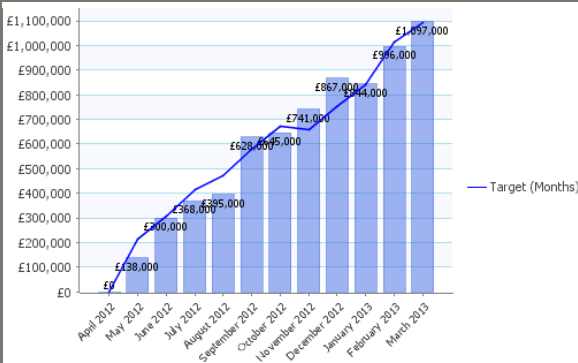

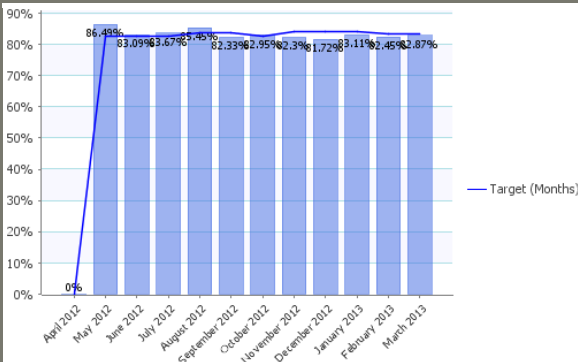

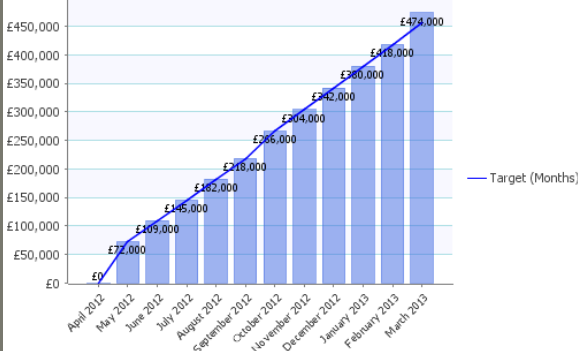
## Facilities Management – Overall Performance

| Indicator   | Maximise or Minimise | Actual Versus Target  | Trend Chart  | Improvements |
|---|----------------------|---|--|--------------|
| Contribution - Overall Group Performance- Trading | Aim to Maximise      | <p><b>Actual</b><br/>£3,934,299</p> <p><b>Target</b><br/>£3,631,173</p>  |  <p>£4,000,000<br/>£3,500,000<br/>£3,000,000<br/>£2,500,000<br/>£2,000,000<br/>£1,500,000<br/>£1,000,000<br/>£500,000<br/>£0</p> <p>May 2012 June 2012 July 2012 August 2012 September 2012 October 2012 November 2012 December 2012 January 2013 February 2013 March 2013</p> <p>£899,250 £974,909 £1,177,946 £649,590 £1,068,031 £1,470,770 £2,130,000 £2,535,515 £2,982,676 £3,456,882 £3,934,299</p> <p>Target (Months)</p> |              |

## Facilities Management - Building Cleaning and Caretaking, Grounds Maintenance Financial


| Indicator   | Maximise or Minimise | Actual Versus Target  | Trend Chart   | Improvements |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
|---|----------------------|---|---|--------------|------------|------------|------------|----|----|----------|----------|----------|-----------|----------|----------|-----------|----------|----------|-------------|----------|----------|----------------|------------|------------|--------------|------------|------------|---------------|------------|------------|---------------|------------|------------|--------------|------------|------------|---------------|------------|------------|------------|------------|------------|---|
| Contribution - Landscape Services                                     | Aim to Maximise      | <div><div>Actual</div><div>£419,000</div><div>Target</div><div>£541,000</div><div></div></div>       |  <table><caption>Contribution - Landscape Services (Monthly Actuals vs Target)</caption><thead><tr><th>Month</th><th>Actual (£)</th><th>Target (£)</th></tr></thead><tbody><tr><td>April 2012</td><td>£0</td><td>£0</td></tr><tr><td>May 2012</td><td>£194,000</td><td>£100,000</td></tr><tr><td>June 2012</td><td>£110,000</td><td>£100,000</td></tr><tr><td>July 2012</td><td>£110,000</td><td>£100,000</td></tr><tr><td>August 2012</td><td>£163,000</td><td>£100,000</td></tr><tr><td>September 2012</td><td>£118,000</td><td>£100,000</td></tr><tr><td>October 2012</td><td>£219,000</td><td>£100,000</td></tr><tr><td>November 2012</td><td>£201,000</td><td>£100,000</td></tr><tr><td>December 2012</td><td>£221,000</td><td>£100,000</td></tr><tr><td>January 2013</td><td>£331,000</td><td>£100,000</td></tr><tr><td>February 2013</td><td>£372,000</td><td>£100,000</td></tr><tr><td>March 2013</td><td>£419,000</td><td>£100,000</td></tr></tbody></table>  | Month        | Actual (£) | Target (£) | April 2012 | £0 | £0 | May 2012 | £194,000 | £100,000 | June 2012 | £110,000 | £100,000 | July 2012 | £110,000 | £100,000 | August 2012 | £163,000 | £100,000 | September 2012 | £118,000   | £100,000   | October 2012 | £219,000   | £100,000   | November 2012 | £201,000   | £100,000   | December 2012 | £221,000   | £100,000   | January 2013 | £331,000   | £100,000   | February 2013 | £372,000   | £100,000   | March 2013 | £419,000   | £100,000   | Mitigations for a reduction in contribution has been undertaken and will be compensated by higher than target contributions in other areas of higher than target  |
| Month   | Actual (£)           | Target (£)  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| April 2012  | £0                   | £0  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| May 2012  | £194,000             | £100,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| June 2012   | £110,000             | £100,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| July 2012   | £110,000             | £100,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| August 2012   | £163,000             | £100,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| September 2012  | £118,000             | £100,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| October 2012  | £219,000             | £100,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| November 2012   | £201,000             | £100,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| December 2012   | £221,000             | £100,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| January 2013  | £331,000             | £100,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| February 2013   | £372,000             | £100,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| March 2013  | £419,000             | £100,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| Labour costs as % of turnover - Landscape services                    | Aim to Minimise      | <div><div>Actual</div><div>42.49%</div><div>Target</div><div>41.45%</div><div></div></div>           |  <table><caption>Labour costs as % of turnover - Landscape services (Monthly Actuals vs Target)</caption><thead><tr><th>Month</th><th>Actual (%)</th><th>Target (%)</th></tr></thead><tbody><tr><td>April 2012</td><td>0%</td><td>0%</td></tr><tr><td>May 2012</td><td>53.48%</td><td>40%</td></tr><tr><td>June 2012</td><td>60.88%</td><td>40%</td></tr><tr><td>July 2012</td><td>56.17%</td><td>40%</td></tr><tr><td>August 2012</td><td>55.33%</td><td>40%</td></tr><tr><td>September 2012</td><td>47.8%</td><td>40%</td></tr><tr><td>October 2012</td><td>43.74%</td><td>40%</td></tr><tr><td>November 2012</td><td>44.98%</td><td>40%</td></tr><tr><td>December 2012</td><td>45.08%</td><td>40%</td></tr><tr><td>January 2013</td><td>43.8%</td><td>40%</td></tr><tr><td>February 2013</td><td>42.32%</td><td>40%</td></tr><tr><td>March 2013</td><td>42.49%</td><td>40%</td></tr></tbody></table>  | Month        | Actual (%) | Target (%) | April 2012 | 0% | 0% | May 2012 | 53.48%   | 40%      | June 2012 | 60.88%   | 40%      | July 2012 | 56.17%   | 40%      | August 2012 | 55.33%   | 40%      | September 2012 | 47.8%      | 40%        | October 2012 | 43.74%     | 40%        | November 2012 | 44.98%     | 40%        | December 2012 | 45.08%     | 40%        | January 2013 | 43.8%      | 40%        | February 2013 | 42.32%     | 40%        | March 2013 | 42.49%     | 40%        | The reduction in turnover is mostly offset by a reduction in sub-contracting costs. With the deployment of grounds teams across the County there is limited scope to reduce direct cost labour expenditure however vacancies being held for the remainder of the financial year and seasonal downtime performance will improve against this target for the remainder of the Financial year. |
| Month   | Actual (%)           | Target (%)  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| April 2012  | 0%                   | 0%  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| May 2012  | 53.48%               | 40%   |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| June 2012   | 60.88%               | 40%   |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| July 2012   | 56.17%               | 40%   |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| August 2012   | 55.33%               | 40%   |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| September 2012  | 47.8%                | 40%   |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| October 2012  | 43.74%               | 40%   |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| November 2012   | 44.98%               | 40%   |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| December 2012   | 45.08%               | 40%   |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| January 2013  | 43.8%                | 40%   |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| February 2013   | 42.32%               | 40%   |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| March 2013  | 42.49%               | 40%   |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| Direct costs - Facilities Management - Security and Building Cleaning | Aim to Minimise      | <div><div>Actual</div><div>£1,988,700</div><div>Target</div><div>£1,979,850</div><div></div></div> |  <table><caption>Direct costs - Facilities Management - Security and Building Cleaning (Monthly Actuals vs Target)</caption><thead><tr><th>Month</th><th>Actual (£)</th><th>Target (£)</th></tr></thead><tbody><tr><td>April 2012</td><td>£0</td><td>£0</td></tr><tr><td>May 2012</td><td>£204,050</td><td>£200,000</td></tr><tr><td>June 2012</td><td>£452,600</td><td>£400,000</td></tr><tr><td>July 2012</td><td>£603,100</td><td>£600,000</td></tr><tr><td>August 2012</td><td>£804,600</td><td>£800,000</td></tr><tr><td>September 2012</td><td>£1,034,750</td><td>£1,000,000</td></tr><tr><td>October 2012</td><td>£1,223,500</td><td>£1,200,000</td></tr><tr><td>November 2012</td><td>£1,348,000</td><td>£1,300,000</td></tr><tr><td>December 2012</td><td>£1,511,000</td><td>£1,500,000</td></tr><tr><td>January 2013</td><td>£1,669,050</td><td>£1,600,000</td></tr><tr><td>February 2013</td><td>£1,826,350</td><td>£1,800,000</td></tr><tr><td>March 2013</td><td>£1,988,700</td><td>£1,900,000</td></tr></tbody></table> | Month        | Actual (£) | Target (£) | April 2012 | £0 | £0 | May 2012 | £204,050 | £200,000 | June 2012 | £452,600 | £400,000 | July 2012 | £603,100 | £600,000 | August 2012 | £804,600 | £800,000 | September 2012 | £1,034,750 | £1,000,000 | October 2012 | £1,223,500 | £1,200,000 | November 2012 | £1,348,000 | £1,300,000 | December 2012 | £1,511,000 | £1,500,000 | January 2013 | £1,669,050 | £1,600,000 | February 2013 | £1,826,350 | £1,800,000 | March 2013 | £1,988,700 | £1,900,000 |   |
| Month   | Actual (£)           | Target (£)  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| April 2012  | £0                   | £0  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| May 2012  | £204,050             | £200,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| June 2012   | £452,600             | £400,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| July 2012   | £603,100             | £600,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| August 2012   | £804,600             | £800,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| September 2012  | £1,034,750           | £1,000,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| October 2012  | £1,223,500           | £1,200,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| November 2012   | £1,348,000           | £1,300,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| December 2012   | £1,511,000           | £1,500,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| January 2013  | £1,669,050           | £1,600,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| February 2013   | £1,826,350           | £1,800,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |
| March 2013  | £1,988,700           | £1,900,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |            |            |              |            |            |               |            |            |               |            |            |              |            |            |               |            |            |            |            |            |   |

| Indicator                             | Maximise or Minimise    | Actual Versus Target   | Trend Chart  | Improvements |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
|---------------------------------------|-------------------------|--|--|--------------|-------------------------|------------|------------|----------|------------|-----------|------------|-----------|------------|-------------|------------|----------------|------------|--------------|------------|---------------|------------|---------------|------------|--------------|------------|---------------|-------------|------------|-------------|--|
| Turnover - Landscape Services         | Aim to Maximise         | <div>Actual<br/>£2,012,000</div> <div>Target<br/>£2,171,000</div> <div></div>   |  <table><caption>Monthly Actual Turnover - Landscape Services</caption><thead><tr><th>Month</th><th>Actual Turnover (£)</th></tr></thead><tbody><tr><td>April 2012</td><td>£301,000</td></tr><tr><td>May 2012</td><td>£450,000</td></tr><tr><td>June 2012</td><td>£500,000</td></tr><tr><td>July 2012</td><td>£600,000</td></tr><tr><td>August 2012</td><td>£750,000</td></tr><tr><td>September 2012</td><td>£956,000</td></tr><tr><td>October 2012</td><td>£1,230,000</td></tr><tr><td>November 2012</td><td>£1,345,000</td></tr><tr><td>December 2012</td><td>£1,495,000</td></tr><tr><td>January 2013</td><td>£1,680,000</td></tr><tr><td>February 2013</td><td>£1,862,000</td></tr><tr><td>March 2013</td><td>£2,012,000</td></tr></tbody></table>              | Month        | Actual Turnover (£)     | April 2012 | £301,000   | May 2012 | £450,000   | June 2012 | £500,000   | July 2012 | £600,000   | August 2012 | £750,000   | September 2012 | £956,000   | October 2012 | £1,230,000 | November 2012 | £1,345,000 | December 2012 | £1,495,000 | January 2013 | £1,680,000 | February 2013 | £1,862,000  | March 2013 | £2,012,000  | Project work continues to decline which is affecting turnover however the underlining buyback of daily grounds maintenance remains stable with 56% of Primary & Special Schools and 71% of Secondary Schools continuing to retain the service provided by NCC. |
| Month                                 | Actual Turnover (£)     |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| April 2012                            | £301,000                |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| May 2012                              | £450,000                |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| June 2012                             | £500,000                |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| July 2012                             | £600,000                |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| August 2012                           | £750,000                |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| September 2012                        | £956,000                |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| October 2012                          | £1,230,000              |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| November 2012                         | £1,345,000              |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| December 2012                         | £1,495,000              |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| January 2013                          | £1,680,000              |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| February 2013                         | £1,862,000              |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| March 2013                            | £2,012,000              |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| Turnover - Building Cleaning          | Aim to Maximise         | <div>Actual<br/>£10,665,000</div> <div>Target<br/>£10,537,000</div> <div></div> |  <table><caption>Monthly Actual Turnover - Building Cleaning</caption><thead><tr><th>Month</th><th>Actual Turnover (£)</th></tr></thead><tbody><tr><td>April 2012</td><td>£1,749,000</td></tr><tr><td>May 2012</td><td>£2,456,000</td></tr><tr><td>June 2012</td><td>£3,862,000</td></tr><tr><td>July 2012</td><td>£4,809,000</td></tr><tr><td>August 2012</td><td>£5,424,000</td></tr><tr><td>September 2012</td><td>£6,129,000</td></tr><tr><td>October 2012</td><td>£7,008,000</td></tr><tr><td>November 2012</td><td>£7,936,000</td></tr><tr><td>December 2012</td><td>£8,891,000</td></tr><tr><td>January 2013</td><td>£9,741,000</td></tr><tr><td>February 2013</td><td>£10,665,000</td></tr><tr><td>March 2013</td><td>£10,665,000</td></tr></tbody></table> | Month        | Actual Turnover (£)     | April 2012 | £1,749,000 | May 2012 | £2,456,000 | June 2012 | £3,862,000 | July 2012 | £4,809,000 | August 2012 | £5,424,000 | September 2012 | £6,129,000 | October 2012 | £7,008,000 | November 2012 | £7,936,000 | December 2012 | £8,891,000 | January 2013 | £9,741,000 | February 2013 | £10,665,000 | March 2013 | £10,665,000 |  |
| Month                                 | Actual Turnover (£)     |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| April 2012                            | £1,749,000              |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| May 2012                              | £2,456,000              |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| June 2012                             | £3,862,000              |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| July 2012                             | £4,809,000              |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| August 2012                           | £5,424,000              |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| September 2012                        | £6,129,000              |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| October 2012                          | £7,008,000              |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| November 2012                         | £7,936,000              |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| December 2012                         | £8,891,000              |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| January 2013                          | £9,741,000              |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| February 2013                         | £10,665,000             |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| March 2013                            | £10,665,000             |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| Contribution - Peripatetic Caretaking | Aim to Maximise         | <div>Actual<br/>£240,000</div> <div>Target<br/>£58,000</div> <div></div>      |  <table><caption>Monthly Actual Contribution - Peripatetic Caretaking</caption><thead><tr><th>Month</th><th>Actual Contribution (£)</th></tr></thead><tbody><tr><td>April 2012</td><td>£74,000</td></tr><tr><td>May 2012</td><td>£7,000</td></tr><tr><td>June 2012</td><td>£14,000</td></tr><tr><td>July 2012</td><td>£22,000</td></tr><tr><td>August 2012</td><td>£31,000</td></tr><tr><td>September 2012</td><td>£31,000</td></tr><tr><td>October 2012</td><td>£57,000</td></tr><tr><td>November 2012</td><td>£31,000</td></tr><tr><td>December 2012</td><td>£36,000</td></tr><tr><td>January 2013</td><td>£50,000</td></tr><tr><td>February 2013</td><td>£60,000</td></tr><tr><td>March 2013</td><td>£240,000</td></tr></tbody></table>                         | Month        | Actual Contribution (£) | April 2012 | £74,000    | May 2012 | £7,000     | June 2012 | £14,000    | July 2012 | £22,000    | August 2012 | £31,000    | September 2012 | £31,000    | October 2012 | £57,000    | November 2012 | £31,000    | December 2012 | £36,000    | January 2013 | £50,000    | February 2013 | £60,000     | March 2013 | £240,000    |  |
| Month                                 | Actual Contribution (£) |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| April 2012                            | £74,000                 |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| May 2012                              | £7,000                  |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| June 2012                             | £14,000                 |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| July 2012                             | £22,000                 |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| August 2012                           | £31,000                 |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| September 2012                        | £31,000                 |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| October 2012                          | £57,000                 |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| November 2012                         | £31,000                 |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| December 2012                         | £36,000                 |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| January 2013                          | £50,000                 |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| February 2013                         | £60,000                 |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |
| March 2013                            | £240,000                |  |  |              |                         |            |            |          |            |           |            |           |            |             |            |                |            |              |            |               |            |               |            |              |            |               |             |            |             |  |

| Indicator   | Maximise or Minimise | Actual Versus Target   | Trend Chart  | Improvements |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
|---|----------------------|--|--|--------------|------------|------------|------------|----|----|----------|----------|----------|-----------|----------|----------|-----------|----------|----------|-------------|----------|----------|----------------|----------|----------|--------------|----------|----------|---------------|----------|----------|---------------|----------|----------|--------------|----------|----------|---------------|----------|----------|------------|------------|------------|--|
| Contribution - Building Cleaning                  | Aim to Maximise      | <div>Actual<br/>£1,097,000</div> <div>Target<br/>£1,095,000</div> <div></div> |  <table><caption>Contribution - Building Cleaning Data</caption><thead><tr><th>Month</th><th>Actual (£)</th><th>Target (£)</th></tr></thead><tbody><tr><td>April 2012</td><td>£0</td><td>£0</td></tr><tr><td>May 2012</td><td>£438,000</td><td>£438,000</td></tr><tr><td>June 2012</td><td>£500,000</td><td>£500,000</td></tr><tr><td>July 2012</td><td>£568,000</td><td>£568,000</td></tr><tr><td>August 2012</td><td>£595,000</td><td>£595,000</td></tr><tr><td>September 2012</td><td>£626,000</td><td>£626,000</td></tr><tr><td>October 2012</td><td>£655,000</td><td>£655,000</td></tr><tr><td>November 2012</td><td>£741,000</td><td>£741,000</td></tr><tr><td>December 2012</td><td>£867,000</td><td>£867,000</td></tr><tr><td>January 2013</td><td>£944,000</td><td>£944,000</td></tr><tr><td>February 2013</td><td>£996,000</td><td>£996,000</td></tr><tr><td>March 2013</td><td>£1,097,000</td><td>£1,095,000</td></tr></tbody></table> | Month        | Actual (£) | Target (£) | April 2012 | £0 | £0 | May 2012 | £438,000 | £438,000 | June 2012 | £500,000 | £500,000 | July 2012 | £568,000 | £568,000 | August 2012 | £595,000 | £595,000 | September 2012 | £626,000 | £626,000 | October 2012 | £655,000 | £655,000 | November 2012 | £741,000 | £741,000 | December 2012 | £867,000 | £867,000 | January 2013 | £944,000 | £944,000 | February 2013 | £996,000 | £996,000 | March 2013 | £1,097,000 | £1,095,000 |  |
| Month   | Actual (£)           | Target (£)   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| April 2012  | £0                   | £0   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| May 2012  | £438,000             | £438,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| June 2012   | £500,000             | £500,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| July 2012   | £568,000             | £568,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| August 2012                                       | £595,000             | £595,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| September 2012                                    | £626,000             | £626,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| October 2012                                      | £655,000             | £655,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| November 2012                                     | £741,000             | £741,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| December 2012                                     | £867,000             | £867,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| January 2013                                      | £944,000             | £944,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| February 2013                                     | £996,000             | £996,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| March 2013  | £1,097,000           | £1,095,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| Labour costs as % of turnover - Building Cleaning | Aim to Minimise      | <div>Actual<br/>82.87%</div> <div>Target<br/>83.33%</div> <div></div>         |  <table><caption>Labour costs as % of turnover - Building Cleaning Data</caption><thead><tr><th>Month</th><th>Actual (%)</th><th>Target (%)</th></tr></thead><tbody><tr><td>April 2012</td><td>0%</td><td>0%</td></tr><tr><td>May 2012</td><td>86.49%</td><td>83.33%</td></tr><tr><td>June 2012</td><td>83.09%</td><td>83.33%</td></tr><tr><td>July 2012</td><td>83.67%</td><td>83.33%</td></tr><tr><td>August 2012</td><td>83.45%</td><td>83.33%</td></tr><tr><td>September 2012</td><td>82.33%</td><td>83.33%</td></tr><tr><td>October 2012</td><td>82.95%</td><td>83.33%</td></tr><tr><td>November 2012</td><td>82.3%</td><td>83.33%</td></tr><tr><td>December 2012</td><td>83.11%</td><td>83.33%</td></tr><tr><td>January 2013</td><td>82.45%</td><td>83.33%</td></tr><tr><td>February 2013</td><td>82.45%</td><td>83.33%</td></tr><tr><td>March 2013</td><td>82.87%</td><td>83.33%</td></tr></tbody></table>                                 | Month        | Actual (%) | Target (%) | April 2012 | 0% | 0% | May 2012 | 86.49%   | 83.33%   | June 2012 | 83.09%   | 83.33%   | July 2012 | 83.67%   | 83.33%   | August 2012 | 83.45%   | 83.33%   | September 2012 | 82.33%   | 83.33%   | October 2012 | 82.95%   | 83.33%   | November 2012 | 82.3%    | 83.33%   | December 2012 | 83.11%   | 83.33%   | January 2013 | 82.45%   | 83.33%   | February 2013 | 82.45%   | 83.33%   | March 2013 | 82.87%     | 83.33%     |  |
| Month   | Actual (%)           | Target (%)   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| April 2012  | 0%                   | 0%   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| May 2012  | 86.49%               | 83.33%   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| June 2012   | 83.09%               | 83.33%   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| July 2012   | 83.67%               | 83.33%   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| August 2012                                       | 83.45%               | 83.33%   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| September 2012                                    | 82.33%               | 83.33%   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| October 2012                                      | 82.95%               | 83.33%   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| November 2012                                     | 82.3%                | 83.33%   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| December 2012                                     | 83.11%               | 83.33%   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| January 2013                                      | 82.45%               | 83.33%   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| February 2013                                     | 82.45%               | 83.33%   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| March 2013  | 82.87%               | 83.33%   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| Turnover - Peripatetic caretaking                 | Aim to Maximise      | <div>Actual<br/>£474,000</div> <div>Target<br/>£456,000</div> <div></div>   |  <table><caption>Turnover - Peripatetic caretaking Data</caption><thead><tr><th>Month</th><th>Actual (£)</th><th>Target (£)</th></tr></thead><tbody><tr><td>April 2012</td><td>£0</td><td>£0</td></tr><tr><td>May 2012</td><td>£72,000</td><td>£72,000</td></tr><tr><td>June 2012</td><td>£109,000</td><td>£109,000</td></tr><tr><td>July 2012</td><td>£145,000</td><td>£145,000</td></tr><tr><td>August 2012</td><td>£182,000</td><td>£182,000</td></tr><tr><td>September 2012</td><td>£218,000</td><td>£218,000</td></tr><tr><td>October 2012</td><td>£266,000</td><td>£266,000</td></tr><tr><td>November 2012</td><td>£304,000</td><td>£304,000</td></tr><tr><td>December 2012</td><td>£342,000</td><td>£342,000</td></tr><tr><td>January 2013</td><td>£380,000</td><td>£380,000</td></tr><tr><td>February 2013</td><td>£418,000</td><td>£418,000</td></tr><tr><td>March 2013</td><td>£474,000</td><td>£456,000</td></tr></tbody></table>     | Month        | Actual (£) | Target (£) | April 2012 | £0 | £0 | May 2012 | £72,000  | £72,000  | June 2012 | £109,000 | £109,000 | July 2012 | £145,000 | £145,000 | August 2012 | £182,000 | £182,000 | September 2012 | £218,000 | £218,000 | October 2012 | £266,000 | £266,000 | November 2012 | £304,000 | £304,000 | December 2012 | £342,000 | £342,000 | January 2013 | £380,000 | £380,000 | February 2013 | £418,000 | £418,000 | March 2013 | £474,000   | £456,000   |  |
| Month   | Actual (£)           | Target (£)   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| April 2012  | £0                   | £0   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| May 2012  | £72,000              | £72,000  |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| June 2012   | £109,000             | £109,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| July 2012   | £145,000             | £145,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| August 2012                                       | £182,000             | £182,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| September 2012                                    | £218,000             | £218,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| October 2012                                      | £266,000             | £266,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| November 2012                                     | £304,000             | £304,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| December 2012                                     | £342,000             | £342,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| January 2013                                      | £380,000             | £380,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| February 2013                                     | £418,000             | £418,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |
| March 2013  | £474,000             | £456,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |            |            |  |


## Facilities Management - Building Cleaning and Caretaking, Grounds Maintenance

### Externally Assessed Quality Standards


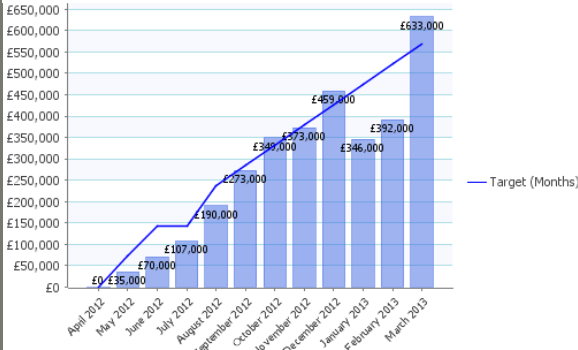
| Indicator  | Maximise or Minimise | Actual Versus Target  | Trend Chart | Improvements |
|--|----------------------|---|-------------|--------------|
| Retain Occupational Health & Safety Advisory Services (OHSAS)18001 accreditation - Facilities Management | Aim to Maximise      | <b>Actual</b><br>Yes<br><br><b>Target</b><br>Yes<br><br> |             |              |

## Facilities Management - West Bridgford Campus


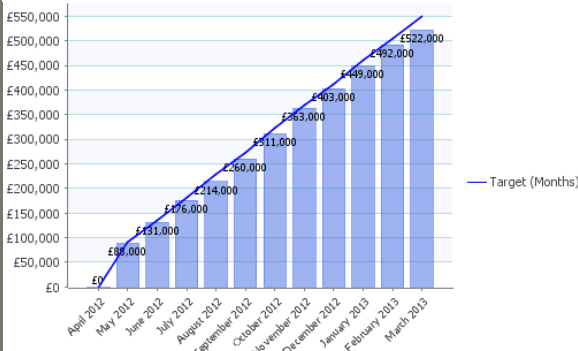
### Externally Assessed Quality Standards


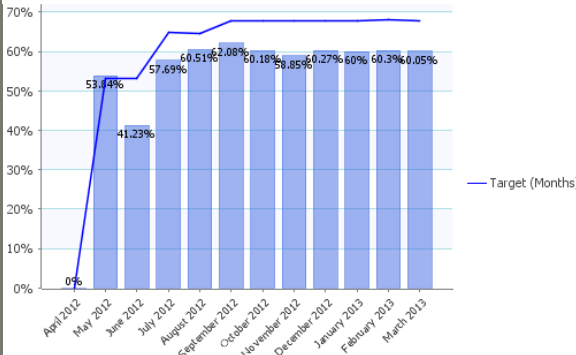

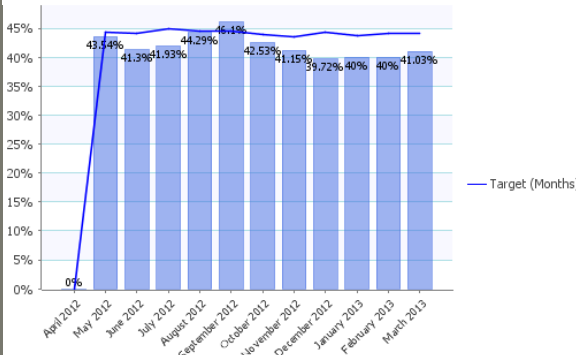

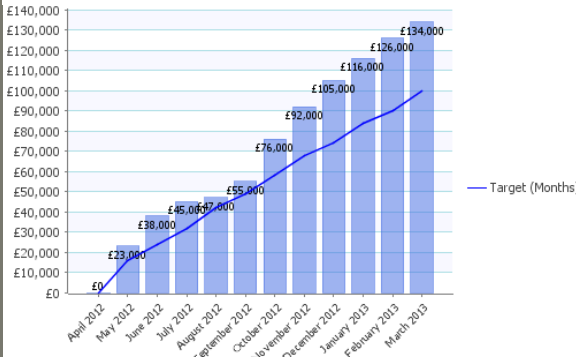
| Indicator  | Maximise or Minimise | Actual Versus Target   | Trend Chart | Improvements |
|--|----------------------|--|-------------|--------------|
| Retain Occupational Health & Safety Advisory Services (OHSAS)18001 accreditation - Facilities Management - West Bridgford campus | Aim to Maximise      | <b>Actual</b><br>Yes<br><br><b>Target</b><br>Yes<br><br> |             |              |

## Facilities Management - West Bridgford Campus; Facilities Management - Overall; Office Services and Support Financial


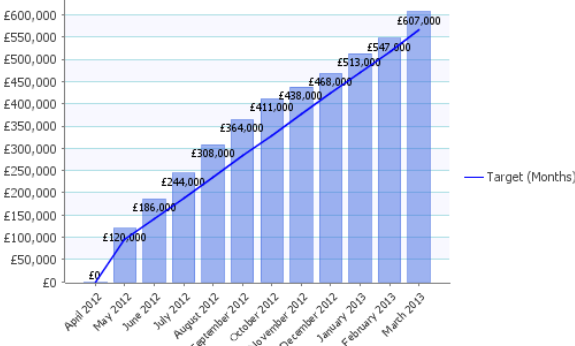
| Indicator                            | Maximise or Minimise | Actual Versus Target  | Trend Chart  | Improvements |            |            |            |    |    |          |         |         |           |         |         |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
|--------------------------------------|----------------------|---|--|--------------|------------|------------|------------|----|----|----------|---------|---------|-----------|---------|---------|-----------|----------|----------|-------------|----------|----------|----------------|----------|----------|--------------|----------|----------|---------------|----------|----------|---------------|----------|----------|--------------|----------|----------|---------------|----------|----------|------------|----------|----------|--|
| Direct Costs - Facilities Management | Aim to Minimise      | <div><div>Actual</div><div>£633,000</div><div>Target</div><div>£570,000</div><div></div></div> |  <table><caption>Direct Costs - Facilities Management Trend Data</caption><thead><tr><th>Month</th><th>Actual (£)</th><th>Target (£)</th></tr></thead><tbody><tr><td>April 2012</td><td>£0</td><td>£0</td></tr><tr><td>May 2012</td><td>£35,000</td><td>£35,000</td></tr><tr><td>June 2012</td><td>£70,000</td><td>£70,000</td></tr><tr><td>July 2012</td><td>£107,000</td><td>£107,000</td></tr><tr><td>August 2012</td><td>£190,000</td><td>£190,000</td></tr><tr><td>September 2012</td><td>£273,000</td><td>£273,000</td></tr><tr><td>October 2012</td><td>£349,000</td><td>£349,000</td></tr><tr><td>November 2012</td><td>£373,000</td><td>£373,000</td></tr><tr><td>December 2012</td><td>£459,000</td><td>£459,000</td></tr><tr><td>January 2013</td><td>£346,000</td><td>£346,000</td></tr><tr><td>February 2013</td><td>£392,000</td><td>£392,000</td></tr><tr><td>March 2013</td><td>£633,000</td><td>£570,000</td></tr></tbody></table> | Month        | Actual (£) | Target (£) | April 2012 | £0 | £0 | May 2012 | £35,000 | £35,000 | June 2012 | £70,000 | £70,000 | July 2012 | £107,000 | £107,000 | August 2012 | £190,000 | £190,000 | September 2012 | £273,000 | £273,000 | October 2012 | £349,000 | £349,000 | November 2012 | £373,000 | £373,000 | December 2012 | £459,000 | £459,000 | January 2013 | £346,000 | £346,000 | February 2013 | £392,000 | £392,000 | March 2013 | £633,000 | £570,000 |  |
| Month                                | Actual (£)           | Target (£)  |  |              |            |            |            |    |    |          |         |         |           |         |         |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| April 2012                           | £0                   | £0  |  |              |            |            |            |    |    |          |         |         |           |         |         |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| May 2012                             | £35,000              | £35,000   |  |              |            |            |            |    |    |          |         |         |           |         |         |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| June 2012                            | £70,000              | £70,000   |  |              |            |            |            |    |    |          |         |         |           |         |         |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| July 2012                            | £107,000             | £107,000  |  |              |            |            |            |    |    |          |         |         |           |         |         |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| August 2012                          | £190,000             | £190,000  |  |              |            |            |            |    |    |          |         |         |           |         |         |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| September 2012                       | £273,000             | £273,000  |  |              |            |            |            |    |    |          |         |         |           |         |         |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| October 2012                         | £349,000             | £349,000  |  |              |            |            |            |    |    |          |         |         |           |         |         |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| November 2012                        | £373,000             | £373,000  |  |              |            |            |            |    |    |          |         |         |           |         |         |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| December 2012                        | £459,000             | £459,000  |  |              |            |            |            |    |    |          |         |         |           |         |         |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| January 2013                         | £346,000             | £346,000  |  |              |            |            |            |    |    |          |         |         |           |         |         |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| February 2013                        | £392,000             | £392,000  |  |              |            |            |            |    |    |          |         |         |           |         |         |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| March 2013                           | £633,000             | £570,000  |  |              |            |            |            |    |    |          |         |         |           |         |         |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |

## Facilities Management - West Bridgford Campus; Catering West Bridgford Financial


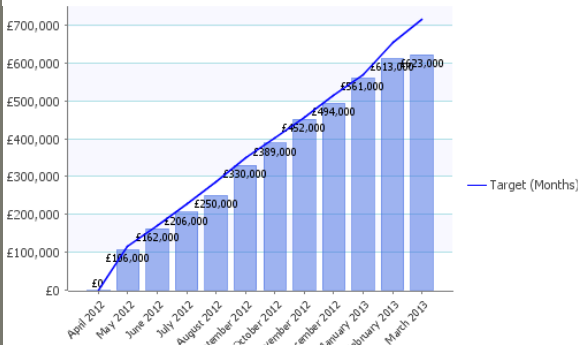
| Indicator   | Maximise or Minimise | Actual Versus Target  | Trend Chart  | Improvements |            |            |            |    |    |          |         |         |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
|---|----------------------|---|--|--------------|------------|------------|------------|----|----|----------|---------|---------|-----------|----------|----------|-----------|----------|----------|-------------|----------|----------|----------------|----------|----------|--------------|----------|----------|---------------|----------|----------|---------------|----------|----------|--------------|----------|----------|---------------|----------|----------|------------|----------|----------|--|
| Turnover - County Hall Facilities Management - West Bridgford Campus Catering | Aim to Maximise      | <div><div>Actual</div><div>£522,000</div><div>Target</div><div>£549,000</div><div></div></div> |  <table><caption>Turnover - County Hall Facilities Management - West Bridgford Campus Catering Trend Data</caption><thead><tr><th>Month</th><th>Actual (£)</th><th>Target (£)</th></tr></thead><tbody><tr><td>April 2012</td><td>£0</td><td>£0</td></tr><tr><td>May 2012</td><td>£88,000</td><td>£88,000</td></tr><tr><td>June 2012</td><td>£131,000</td><td>£131,000</td></tr><tr><td>July 2012</td><td>£176,000</td><td>£176,000</td></tr><tr><td>August 2012</td><td>£214,000</td><td>£214,000</td></tr><tr><td>September 2012</td><td>£260,000</td><td>£260,000</td></tr><tr><td>October 2012</td><td>£311,000</td><td>£311,000</td></tr><tr><td>November 2012</td><td>£363,000</td><td>£363,000</td></tr><tr><td>December 2012</td><td>£403,000</td><td>£403,000</td></tr><tr><td>January 2013</td><td>£449,000</td><td>£449,000</td></tr><tr><td>February 2013</td><td>£492,000</td><td>£492,000</td></tr><tr><td>March 2013</td><td>£522,000</td><td>£549,000</td></tr></tbody></table> | Month        | Actual (£) | Target (£) | April 2012 | £0 | £0 | May 2012 | £88,000 | £88,000 | June 2012 | £131,000 | £131,000 | July 2012 | £176,000 | £176,000 | August 2012 | £214,000 | £214,000 | September 2012 | £260,000 | £260,000 | October 2012 | £311,000 | £311,000 | November 2012 | £363,000 | £363,000 | December 2012 | £403,000 | £403,000 | January 2013 | £449,000 | £449,000 | February 2013 | £492,000 | £492,000 | March 2013 | £522,000 | £549,000 |  |
| Month   | Actual (£)           | Target (£)  |  |              |            |            |            |    |    |          |         |         |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| April 2012  | £0                   | £0  |  |              |            |            |            |    |    |          |         |         |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| May 2012  | £88,000              | £88,000   |  |              |            |            |            |    |    |          |         |         |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| June 2012   | £131,000             | £131,000  |  |              |            |            |            |    |    |          |         |         |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| July 2012   | £176,000             | £176,000  |  |              |            |            |            |    |    |          |         |         |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| August 2012   | £214,000             | £214,000  |  |              |            |            |            |    |    |          |         |         |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| September 2012  | £260,000             | £260,000  |  |              |            |            |            |    |    |          |         |         |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| October 2012  | £311,000             | £311,000  |  |              |            |            |            |    |    |          |         |         |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| November 2012   | £363,000             | £363,000  |  |              |            |            |            |    |    |          |         |         |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| December 2012   | £403,000             | £403,000  |  |              |            |            |            |    |    |          |         |         |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| January 2013  | £449,000             | £449,000  |  |              |            |            |            |    |    |          |         |         |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| February 2013   | £492,000             | £492,000  |  |              |            |            |            |    |    |          |         |         |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| March 2013  | £522,000             | £549,000  |  |              |            |            |            |    |    |          |         |         |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |

| Indicator  | Maximise or Minimise | Actual Versus Target   | Trend Chart  | Improvements |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
|--|----------------------|--|--|--------------|------------|------------|------------|----|----------|----------|---------|----------|-----------|---------|----------|-----------|---------|----------|-------------|---------|----------|----------------|---------|----------|--------------|---------|----------|---------------|---------|----------|---------------|----------|----------|--------------|----------|----------|---------------|----------|----------|------------|----------|----------|--|
| Labour costs as % of turnover - Facilities Management - West Bridgford Campus Catering | Aim to Minimise      | <div>Actual<br/>60.05%</div> <div>Target<br/>67.76%</div> <div></div>       |  <table><caption>Labour costs as % of turnover - Actual vs Target (Months)</caption><thead><tr><th>Month</th><th>Actual (%)</th><th>Target (%)</th></tr></thead><tbody><tr><td>April 2012</td><td>0%</td><td>67.76%</td></tr><tr><td>May 2012</td><td>53.44%</td><td>67.76%</td></tr><tr><td>June 2012</td><td>41.23%</td><td>67.76%</td></tr><tr><td>July 2012</td><td>57.69%</td><td>67.76%</td></tr><tr><td>August 2012</td><td>60.51%</td><td>67.76%</td></tr><tr><td>September 2012</td><td>62.08%</td><td>67.76%</td></tr><tr><td>October 2012</td><td>60.18%</td><td>67.76%</td></tr><tr><td>November 2012</td><td>56.85%</td><td>67.76%</td></tr><tr><td>December 2012</td><td>60.27%</td><td>67.76%</td></tr><tr><td>January 2013</td><td>60%</td><td>67.76%</td></tr><tr><td>February 2013</td><td>60.3%</td><td>67.76%</td></tr><tr><td>March 2013</td><td>60.05%</td><td>67.76%</td></tr></tbody></table>                             | Month        | Actual (%) | Target (%) | April 2012 | 0% | 67.76%   | May 2012 | 53.44%  | 67.76%   | June 2012 | 41.23%  | 67.76%   | July 2012 | 57.69%  | 67.76%   | August 2012 | 60.51%  | 67.76%   | September 2012 | 62.08%  | 67.76%   | October 2012 | 60.18%  | 67.76%   | November 2012 | 56.85%  | 67.76%   | December 2012 | 60.27%   | 67.76%   | January 2013 | 60%      | 67.76%   | February 2013 | 60.3%    | 67.76%   | March 2013 | 60.05%   | 67.76%   |  |
| Month  | Actual (%)           | Target (%)   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| April 2012   | 0%                   | 67.76%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| May 2012   | 53.44%               | 67.76%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| June 2012  | 41.23%               | 67.76%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| July 2012  | 57.69%               | 67.76%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| August 2012  | 60.51%               | 67.76%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| September 2012   | 62.08%               | 67.76%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| October 2012   | 60.18%               | 67.76%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| November 2012  | 56.85%               | 67.76%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| December 2012  | 60.27%               | 67.76%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| January 2013   | 60%                  | 67.76%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| February 2013  | 60.3%                | 67.76%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| March 2013   | 60.05%               | 67.76%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| Food costs as % of turnover - Facilities Management - West Bridgford Campus Catering   | Aim to Minimise      | <div>Actual<br/>41.03%</div> <div>Target<br/>44.16%</div> <div></div>       |  <table><caption>Food costs as % of turnover - Actual vs Target (Months)</caption><thead><tr><th>Month</th><th>Actual (%)</th><th>Target (%)</th></tr></thead><tbody><tr><td>April 2012</td><td>0%</td><td>44.16%</td></tr><tr><td>May 2012</td><td>43.54%</td><td>44.16%</td></tr><tr><td>June 2012</td><td>41.3%</td><td>44.16%</td></tr><tr><td>July 2012</td><td>41.93%</td><td>44.16%</td></tr><tr><td>August 2012</td><td>44.29%</td><td>44.16%</td></tr><tr><td>September 2012</td><td>42.53%</td><td>44.16%</td></tr><tr><td>October 2012</td><td>41.15%</td><td>44.16%</td></tr><tr><td>November 2012</td><td>39.72%</td><td>44.16%</td></tr><tr><td>December 2012</td><td>40%</td><td>44.16%</td></tr><tr><td>January 2013</td><td>40%</td><td>44.16%</td></tr><tr><td>February 2013</td><td>41.03%</td><td>44.16%</td></tr><tr><td>March 2013</td><td>41.03%</td><td>44.16%</td></tr></tbody></table>                                 | Month        | Actual (%) | Target (%) | April 2012 | 0% | 44.16%   | May 2012 | 43.54%  | 44.16%   | June 2012 | 41.3%   | 44.16%   | July 2012 | 41.93%  | 44.16%   | August 2012 | 44.29%  | 44.16%   | September 2012 | 42.53%  | 44.16%   | October 2012 | 41.15%  | 44.16%   | November 2012 | 39.72%  | 44.16%   | December 2012 | 40%      | 44.16%   | January 2013 | 40%      | 44.16%   | February 2013 | 41.03%   | 44.16%   | March 2013 | 41.03%   | 44.16%   |  |
| Month  | Actual (%)           | Target (%)   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| April 2012   | 0%                   | 44.16%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| May 2012   | 43.54%               | 44.16%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| June 2012  | 41.3%                | 44.16%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| July 2012  | 41.93%               | 44.16%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| August 2012  | 44.29%               | 44.16%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| September 2012   | 42.53%               | 44.16%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| October 2012   | 41.15%               | 44.16%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| November 2012  | 39.72%               | 44.16%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| December 2012  | 40%                  | 44.16%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| January 2013   | 40%                  | 44.16%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| February 2013  | 41.03%               | 44.16%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| March 2013   | 41.03%               | 44.16%   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| Contribution - Facilities Management - West Bridgford Campus Catering                  | Aim to Maximise      | <div>Actual<br/>£134,000</div> <div>Target<br/>£100,000</div> <div></div> |  <table><caption>Contribution - Actual vs Target (Months)</caption><thead><tr><th>Month</th><th>Actual (£)</th><th>Target (£)</th></tr></thead><tbody><tr><td>April 2012</td><td>£0</td><td>£100,000</td></tr><tr><td>May 2012</td><td>£23,000</td><td>£100,000</td></tr><tr><td>June 2012</td><td>£38,000</td><td>£100,000</td></tr><tr><td>July 2012</td><td>£45,000</td><td>£100,000</td></tr><tr><td>August 2012</td><td>£45,000</td><td>£100,000</td></tr><tr><td>September 2012</td><td>£55,000</td><td>£100,000</td></tr><tr><td>October 2012</td><td>£76,000</td><td>£100,000</td></tr><tr><td>November 2012</td><td>£92,000</td><td>£100,000</td></tr><tr><td>December 2012</td><td>£105,000</td><td>£100,000</td></tr><tr><td>January 2013</td><td>£116,000</td><td>£100,000</td></tr><tr><td>February 2013</td><td>£126,000</td><td>£100,000</td></tr><tr><td>March 2013</td><td>£134,000</td><td>£100,000</td></tr></tbody></table> | Month        | Actual (£) | Target (£) | April 2012 | £0 | £100,000 | May 2012 | £23,000 | £100,000 | June 2012 | £38,000 | £100,000 | July 2012 | £45,000 | £100,000 | August 2012 | £45,000 | £100,000 | September 2012 | £55,000 | £100,000 | October 2012 | £76,000 | £100,000 | November 2012 | £92,000 | £100,000 | December 2012 | £105,000 | £100,000 | January 2013 | £116,000 | £100,000 | February 2013 | £126,000 | £100,000 | March 2013 | £134,000 | £100,000 |  |
| Month  | Actual (£)           | Target (£)   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| April 2012   | £0                   | £100,000   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| May 2012   | £23,000              | £100,000   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| June 2012  | £38,000              | £100,000   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| July 2012  | £45,000              | £100,000   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| August 2012  | £45,000              | £100,000   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| September 2012   | £55,000              | £100,000   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| October 2012   | £76,000              | £100,000   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| November 2012  | £92,000              | £100,000   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| December 2012  | £105,000             | £100,000   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| January 2013   | £116,000             | £100,000   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| February 2013  | £126,000             | £100,000   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| March 2013   | £134,000             | £100,000   |  |              |            |            |            |    |          |          |         |          |           |         |          |           |         |          |             |         |          |                |         |          |              |         |          |               |         |          |               |          |          |              |          |          |               |          |          |            |          |          |  |

## Facilities Management - West Bridgford Campus; Office Services and Support Financial

| Indicator   | Maximise or Minimise | Actual Versus Target  | Trend Chart   | Improvements |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
|---|----------------------|---|---|--------------|------------|------------|------------|----|----|----------|----------|----------|-----------|----------|----------|-----------|----------|----------|-------------|----------|----------|----------------|----------|----------|--------------|----------|----------|---------------|----------|----------|---------------|----------|----------|--------------|----------|----------|---------------|----------|----------|------------|----------|----------|--|
| Direct Costs- Facilities Management - Office services and support | Aim to Minimise      | <div><div>Actual</div><div>£607,000</div><div>Target</div><div>£565,000</div><div></div></div> |  <table><caption>Monthly Actuals vs Target (Months)</caption><thead><tr><th>Month</th><th>Actual (£)</th><th>Target (£)</th></tr></thead><tbody><tr><td>April 2012</td><td>£0</td><td>£0</td></tr><tr><td>May 2012</td><td>£120,000</td><td>£120,000</td></tr><tr><td>June 2012</td><td>£186,000</td><td>£186,000</td></tr><tr><td>July 2012</td><td>£244,000</td><td>£244,000</td></tr><tr><td>August 2012</td><td>£308,000</td><td>£308,000</td></tr><tr><td>September 2012</td><td>£364,000</td><td>£364,000</td></tr><tr><td>October 2012</td><td>£411,000</td><td>£411,000</td></tr><tr><td>November 2012</td><td>£438,000</td><td>£438,000</td></tr><tr><td>December 2012</td><td>£468,000</td><td>£468,000</td></tr><tr><td>January 2013</td><td>£513,000</td><td>£513,000</td></tr><tr><td>February 2013</td><td>£547,000</td><td>£547,000</td></tr><tr><td>March 2013</td><td>£607,000</td><td>£565,000</td></tr></tbody></table> | Month        | Actual (£) | Target (£) | April 2012 | £0 | £0 | May 2012 | £120,000 | £120,000 | June 2012 | £186,000 | £186,000 | July 2012 | £244,000 | £244,000 | August 2012 | £308,000 | £308,000 | September 2012 | £364,000 | £364,000 | October 2012 | £411,000 | £411,000 | November 2012 | £438,000 | £438,000 | December 2012 | £468,000 | £468,000 | January 2013 | £513,000 | £513,000 | February 2013 | £547,000 | £547,000 | March 2013 | £607,000 | £565,000 |  |
| Month   | Actual (£)           | Target (£)  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| April 2012  | £0                   | £0  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| May 2012  | £120,000             | £120,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| June 2012   | £186,000             | £186,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| July 2012   | £244,000             | £244,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| August 2012   | £308,000             | £308,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| September 2012  | £364,000             | £364,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| October 2012  | £411,000             | £411,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| November 2012   | £438,000             | £438,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| December 2012   | £468,000             | £468,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| January 2013  | £513,000             | £513,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| February 2013   | £547,000             | £547,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| March 2013  | £607,000             | £565,000  |   |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |

## Facilities Management - West Bridgford Campus; Security and Building Cleaning Financial

| Indicator  | Maximise or Minimise | Actual Versus Target   | Trend Chart  | Improvements |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
|--|----------------------|--|--|--------------|------------|------------|------------|----|----|----------|----------|----------|-----------|----------|----------|-----------|----------|----------|-------------|----------|----------|----------------|----------|----------|--------------|----------|----------|---------------|----------|----------|---------------|----------|----------|--------------|----------|----------|---------------|----------|----------|------------|----------|----------|--|
| Direct Costs- Facilities Management - West Bridgford Campus - Security & Building Cleaning | Aim to Minimise      | <div>Actual<br/>£623,000</div> <div>Target<br/>£716,000</div> <div></div> |  <table><caption>Monthly Actuals vs Target (Months)</caption><thead><tr><th>Month</th><th>Actual (£)</th><th>Target (£)</th></tr></thead><tbody><tr><td>April 2012</td><td>£0</td><td>£0</td></tr><tr><td>May 2012</td><td>£106,000</td><td>£106,000</td></tr><tr><td>June 2012</td><td>£162,000</td><td>£162,000</td></tr><tr><td>July 2012</td><td>£206,000</td><td>£206,000</td></tr><tr><td>August 2012</td><td>£250,000</td><td>£250,000</td></tr><tr><td>September 2012</td><td>£290,000</td><td>£290,000</td></tr><tr><td>October 2012</td><td>£339,000</td><td>£339,000</td></tr><tr><td>November 2012</td><td>£389,000</td><td>£389,000</td></tr><tr><td>December 2012</td><td>£432,000</td><td>£432,000</td></tr><tr><td>January 2013</td><td>£494,000</td><td>£494,000</td></tr><tr><td>February 2013</td><td>£561,000</td><td>£561,000</td></tr><tr><td>March 2013</td><td>£623,000</td><td>£716,000</td></tr></tbody></table> | Month        | Actual (£) | Target (£) | April 2012 | £0 | £0 | May 2012 | £106,000 | £106,000 | June 2012 | £162,000 | £162,000 | July 2012 | £206,000 | £206,000 | August 2012 | £250,000 | £250,000 | September 2012 | £290,000 | £290,000 | October 2012 | £339,000 | £339,000 | November 2012 | £389,000 | £389,000 | December 2012 | £432,000 | £432,000 | January 2013 | £494,000 | £494,000 | February 2013 | £561,000 | £561,000 | March 2013 | £623,000 | £716,000 | Changes to the scope of work and identification of budgets and responsibilities for this service area during 2012/2013 continue to change hence an apparent overspend. There will be compensatory reductions in spend from other property budget headings. |
| Month  | Actual (£)           | Target (£)   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| April 2012   | £0                   | £0   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| May 2012   | £106,000             | £106,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| June 2012  | £162,000             | £162,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| July 2012  | £206,000             | £206,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| August 2012  | £250,000             | £250,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| September 2012   | £290,000             | £290,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| October 2012   | £339,000             | £339,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| November 2012  | £389,000             | £389,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| December 2012  | £432,000             | £432,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| January 2013   | £494,000             | £494,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| February 2013  | £561,000             | £561,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |
| March 2013   | £623,000             | £716,000   |  |              |            |            |            |    |    |          |          |          |           |          |          |           |          |          |             |          |          |                |          |          |              |          |          |               |          |          |               |          |          |              |          |          |               |          |          |            |          |          |  |